

Offshoring done properly

Discover why we're the better partner you need for unparalleled talent and expertise



Welcome to Frontline Analysts

At Frontline Analysts, we don't just provide talent – we provide the talent that drives results. Since our founding, we've focused on a unique apprenticeship model, creating consultant analysts who are not just well-trained, but primed to deliver value from day one. We partner with you to solve your toughest challenges, whether you're looking to improve your risk management, enhance your credit analysis, or streamline your trading operations.



Our goal is simple: help you achieve more with a team of dedicated analysts who truly understand your needs, your markets, and your goals.

The best choice for offshore talent

Why are we your smarter choice?

Since 2005, Frontline Analysts has provided high-touch remote analyst teams to global banks, delivering value that goes beyond traditional outsourcing. Working with us means you get the Frontline advantage, by taking analytical outsourcing to the next level with a unique model built for high-impact results.

What does this mean for you?



Analysts trained and supervised by ex-City bankers with firsthand experience.



Smarter hires from India's top 50 schools, ensuring your team has elite talent.



High retention rates mean consistent quality and deeper institutional knowledge.



Direct communication with your onshore team. No middle managers or bottlenecks.



Specialised training that ensures our analysts excel under regulatory scrutiny and internal audits. Smarter

Is your provider measuring up?

Ask your current outsourcing provider these questions to see for yourself how they compare to us:

What's your average analyst retention rate?

• *Frontlines' is 6.6 years - triple the industry average. Good retention = better quality work and smoother communication.*

What % of your analysts are from India's top 50 MBA schools?

• *Out of 1,300 schools, 100% of Frontlines' analysts are from the top 50. These are some of the most competitive academic institutions in the world.*

How much SME training do your analysts receive?

• *Ours undergo three months of full-time training from, and are then overseen by, Senior London bankers.*

If their answers weren't what you're hoping for? You need to look to upgrade to a team that delivers every time. And when you're outsourcing critical analytical work, you don't just need any team, you need the right team.

Frontline Analysts' high-touch model guarantees that your offshore analysts are prepared, trained, and capable of delivering exceptional results that meet internal and regulatory standards every time.

Unmatched expertise

Why Frontline Analysts is your best option

Superior talent

You need analysts who can hit the ground running. That's why we invest in apprenticeship training, developing consultants who are both well-versed in the latest market trends and ready to apply that knowledge to solve your immediate problems. Our rigorous training process ensures that every consultant you work with is a top performer, with the skills and experience to exceed expectations.

Consultants who understand you

Every business is unique, and so are your challenges. That's why we tailor our approach to fit your specific needs. Whether you need market risk specialists, credit analysts, or a custom consultant team, we match you with the right talent who can deliver results that matter to you.

Proven track record of success

Our clients stay with us because we get results. Whether it's managing risk in volatile markets or optimizing credit analysis for profitable trading, our consultants drive success even in the most challenging environments.

We tailor our services to your needs

Credit Risk and Commercial Loans

Comprehensive risk assessments for loans, bonds, and FX in G7 and Emerging Markets, including tailored credit reports.

Market Risk

Support for VaR model processing, stress testing, and new product evaluation to keep you prepared for every market scenario.

Model Risk

Expertise in credit model development, validation, and stress testing, with operational risk model support to navigate complexities effectively.

Corporate Bonds

Detailed analysis of loans and bonds across G7 and high-yield markets, providing actionable insights for traders, analysts, and risk managers.

Equity Research

In-depth equity analysis, offering clear, actionable intelligence to support trading strategies and decision-making processes.

Securitisation

Specialist services in waterfall modelling, stress testing, and originator assessments to manage securitisation risks with confidence.

Anti-Money Laundering

In-depth SAR investigations by expert analysts, combining advanced analytics with seamless team collaboration to ensure compliance.

How we compare to the industry

A smarter approach to consulting



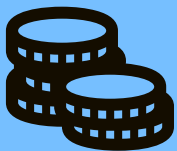
More than just analysts

While other firms may rely on traditional hiring methods, we take a different approach. Our apprenticeship model means every consultant is highly skilled, adaptable, and hands on from day one. Unlike other firms, we train talent who are already fully prepared to meet your challenges head on.



Long term stability

With an average analyst tenure of 6.6 years, we provide consistency and expertise that far exceeds the industry's 2.2 year turnover rate. Meaning fewer disruptions for your team and stronger relationships over time.



Cost efficient without sacrificing quality

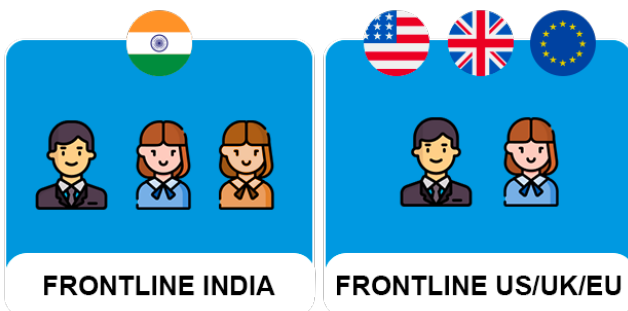
We don't just focus on providing top-tier talent, we make sure it's affordable. Through our apprenticeship model and focus on real-world experience, we provide high-value consultants who bring immediate returns, all while keeping your costs in check.

How Frontline Analyst's model works

Onsite and Offshore Model

This model offers the perfect blend of on-site presence and offshore scalability. Local graduates are embedded within your office, sitting alongside your teams to provide direct communication and real-time updates. These local analysts ensure smooth knowledge transfer and facilitate effective collaboration with their offshore counterparts.

Meanwhile, the offshore team operates in tandem, delivering the scale and cost efficiencies you need. After two years, you have the option to recruit these highly trained professionals into your permanent workforce, making this a highly flexible, long-term solution for your talent needs.



Offshore-Only Model

With this model, you benefit from a dedicated team of offshore analysts working exclusively for you. These analysts are sourced from elite MBA schools in India and rigorously trained by senior European analysts. They are proactive communicators who integrate seamlessly with your team under close supervision, ensuring consistent quality and delivery.

What sets this model apart is its ability to combine the cost advantages of offshore talent with the high-level integration of onsite collaboration. Over time, our analysts become invaluable extensions of your team, delivering not just insights but real value. Our industry-leading retention rates mean your knowledge base remains stable, and relationships grow stronger over time.



Our success stories

Credit research buy side

The asset management arm of a UK insurer wanted to expand its credit research team as the 2008 financial crisis had complicated the analysis of banks and more time was needed to cover the universe. We provided multiple bank credit analysts who already had two years' experience with a sell side firm. Our analysts started working at 6am UK time, producing a morning note. During the day, our analyst covered results, listened to conference calls, monitored their own Bloomberg launchpad and proactively responded to market news, while staying in constant contact with the client.

Counterparty credit risk team

A large German bank wanted to provide European counterparty risk reports to the small banks in its network. We provided a dedicated team which works German hours exclusively for this client. London senior credit analysts overseeing global analysts to produce hundreds of reports each year to the regulator-compliant template. Reports are translated into German and submitted for credit lines.

Trading floor research for corporate bonds

A large UK bank, which already had a large offshore captive unit, required high-end analysis for US and European bank bond trading. We provided analysts situated globally and supports by London credit experts to work with the bank's own London seniors.



Got a question?

How do I get started with Frontline Analysts?

Getting started is simple. Reach out to us to schedule a consultation, and we'll work with you to understand your needs and match you with the right consultants for your project.

What types of clients do you work with?

We partner with leading financial institutions around the world, including investment banks, consumer banks, hedge funds, and private equity firms. Our consultants specialise in areas like credit analysis, market risk, and data-driven research.

What makes Frontline Analysts different from other firms?

Our apprenticeship model sets us apart. We focus on training and developing analysts who are fully equipped to deliver results right from the start. Plus, we provide highly personalised service that fits the unique needs of your business.

How long does it take to onboard a consultant?

Our consultants are trained to adapt quickly to your environment, meaning they can start delivering value within weeks, not months.



Ready to make the switch?

Switching to Frontline Analysts means you're getting more than just a consultant – you're getting a partner who's deeply invested in your success. Contact us today and take the first step towards a brighter future.

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