

Offshoring made simple

Discover why we're the partner you need for unparalleled talent and integration



Welcome to Frontline Analysts

With over 20 years of expertise, Frontline Analysts helps capital markets and commercial banks to uncover the full potential of offshoring. We provide world-class talent trained through our unique apprenticeship model, delivering high-quality results tailored to your needs.

Partner with us to streamline your operations, reduce costs, and enhance efficiency – all whilst maintaining seamless collaboration with your team.



Our goal is simple: help you achieve more with a team of dedicated analysts who truly understand your needs, your markets, and your goals.

What is offshoring?

Offshoring enables businesses to delegate specific functions to expert teams in cost-effective locations, such as India. For capital markets and commercial banks, it's a proven strategy to access specialised skills, scale operations, and remain competitive in a fast-paced industry.

Key Benefits of Offshoring:

- **Cost Efficiency:** Reduce operational expenses without compromising quality.
- **Access to Expertise:** Leverage highly trained professionals with domain-specific knowledge.
- **Flexibility:** Adapt quickly to changing demands by expanding or streamlining your team.
- **Focus on Core Activities:** Free up internal resources for strategic initiatives.



Our analysts slot seamlessly into your existing team, working alongside your in-house staff as a cohesive unit. Through proactive communication, close collaboration, and a deep understanding of your processes, they deliver value without disruption. Whether you need analysts for specific projects or ongoing support, our team integrates effortlessly to meet your goals.

World-class training

Since 2005, Frontline Analysts has set the benchmark for training exceptional City analysts. We don't just source talent; we shape it. Through world-class apprenticeships led by City and Wall Street veterans, we ensure our offshore analysts are highly capable and can effortlessly blend into your team.

Our Approach to Training:

- **Expert-Led Training:** City and Wall Street veterans guide our apprentices, ensuring unparalleled expertise.
- **Practical Focus:** Live context coaching and hands-on case studies prepare analysts for real-world challenges.

We offer three specialised apprenticeships:

- **Front Office:** Credit research, equity research, M&A, private equity, and trading.
- **Compliance:** Risk assessments, trading surveillance, and communication reviews.
- **Risk Management:** Model validation, credit risk, market risk, financial crime, and operational risk.

Our apprenticeships cater to degree-level graduates, shaping them into support analysts and full-fledged analysts, respectively. We are proud to be the only established external provider of City apprenticeships with a proven track record of excellence.

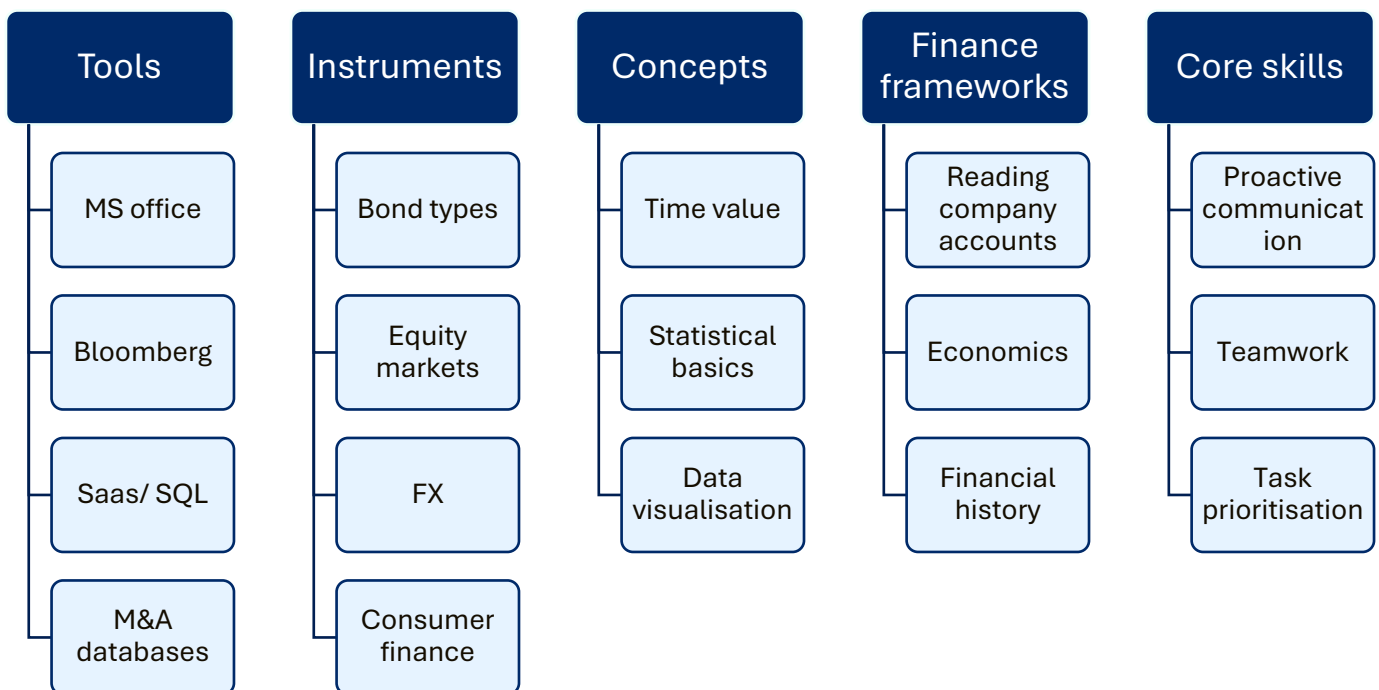


Building the perfect analyst team

Frontline Analysts recruits for attitude and aptitude, not just technical skills. Our time-tested recruitment process ensures we select individuals who demonstrate:

- Willingness to learn
- Communication fluency
- Assertiveness
- Initiative

Our apprenticeship syllabus covers the essentials your analysts need:



Our specialisations are across credit research, equity analysis, M&A, compliance, market risk, and more. And our analysts are equipped with the technical and interpersonal skills to seamlessly integrate into your teams and deliver immediate value.

Unmatched expertise

Why Frontline Analysts is your best option

Superior talent

You need analysts who can hit the ground running. That's why we invest in apprenticeship training, developing consultants who are both well-versed in the latest market trends and ready to apply that knowledge to solve your immediate problems. Our rigorous training process ensures that every consultant you work with is a top performer, with the skills and experience to exceed expectations.

Consultants who understand you

Every business is unique, and so are your challenges. That's why we tailor our approach to fit your specific needs. Whether you need market risk specialists, credit analysts, or a custom consultant team, we match you with the right talent who can deliver results that matter to you.

Proven track record of success

Our clients stay with us because we get results. Whether it's managing risk in volatile markets or optimising credit analysis for profitable trading, our consultants drive success even in the most challenging environments.

We tailor our services to your needs

Credit Risk and Commercial Loans

Comprehensive risk assessments for loans, bonds, and FX in G7 and Emerging Markets, including tailored credit reports.

Market Risk

Support for VaR model processing, breach assessments, stress testing, and new product evaluation to keep you prepared for every market scenario.

Model Risk

Expertise in credit model development, validation, and stress testing, with operational risk model support to navigate complexities effectively.

Corporate Bonds

Detailed analysis of loans and bonds across G7 and high-yield markets, providing actionable insights for traders, analysts, and risk managers.

Equity Research

In-depth equity analysis, offering clear, actionable intelligence to support trading strategies and decision-making processes.

Securitisation

Specialist services in waterfall modelling, stress testing, and originator assessments to manage securitisation risks with confidence.

Anti-Money Laundering

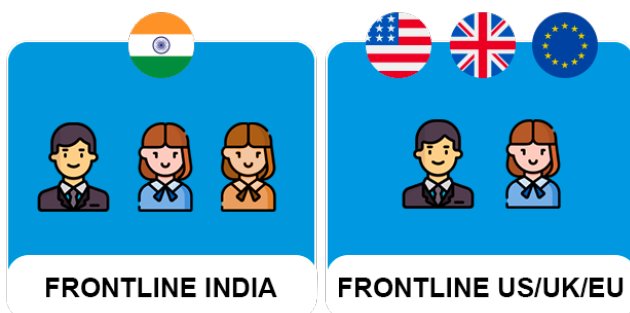
In-depth SAR investigations by expert analysts, combining advanced analytics with seamless team collaboration to ensure compliance.

How Frontline Analyst's model works

Onsite and Offshore Model

This model offers the perfect blend of on-site presence and offshore scalability. Local graduates are embedded within your office, sitting alongside your teams to provide direct communication and real-time updates. These local analysts ensure smooth knowledge transfer and facilitate effective collaboration with their offshore counterparts.

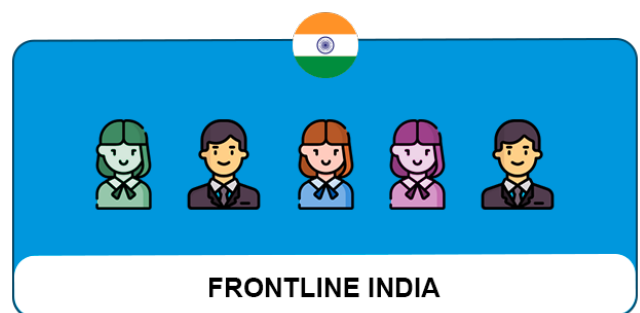
Meanwhile, the offshore team operates in tandem, delivering the scale and cost efficiencies you need. After two years, you have the option to recruit these highly trained professionals into your permanent workforce, making this a highly flexible, long-term solution for your talent needs.



Offshore-Only Model

With this model, you benefit from a dedicated team of offshore analysts working exclusively for you. These analysts are sourced from elite MBA schools in India and rigorously trained by senior European analysts. They are proactive communicators who integrate seamlessly with your team under close supervision, ensuring consistent quality and delivery.

What sets this model apart is its ability to combine the cost advantages of offshore talent with the high-level integration of onsite collaboration. Over time, our analysts become invaluable extensions of your team, delivering not just insights but real value. Our industry-leading retention rates mean your knowledge base remains stable, and relationships grow stronger over time.



Got a question?

How does offshoring benefit my business?

Offshoring reduces costs, provides access to specialised talent, and enhances operational efficiency.

What makes Frontline Analysts unique?

Our apprenticeship model ensures every analyst is rigorously trained and ready to add value from day one.

How quickly can analysts start?

Our analysts adapt to your needs within weeks, delivering immediate results.

What industries do you specialise in?

We primarily support capital markets and commercial banks, providing expertise in areas like market risk, equity research, and compliance.

How do I ensure quality control?

Every project is overseen by senior mentors who ensure consistent quality, and our analysts are trained to deliver results aligned with your goals.



Ready to work together?

Offshoring with Frontline Analysts means you're getting more than just a consultant – you're getting a partner who's deeply invested in your success. Contact us today and take the first step towards a brighter future.

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